Reviewed Financial Statements December 31, 2024 and 2023

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INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors Washington Policy Center Seattle, Washington

We have reviewed the accompanying financial statements of Washington Policy Center (a nonprofit organization), which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of Washington Policy Center and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Greenwood Ohlund

Seattle, Washington June 20, 2025

STATEMENTS OF FINANCIAL POSITION December 31, 2024 and 2023

ASSETS	2024			2023		
Current Assets						
Cash and cash equivalents	\$	956,149	\$	217,247		
Contributions receivable	T	1,279,246	4	1,232,525		
Prepaid expenses and other assets		25,260		96,500		
Total current assets		2,260,655		1,546,272		
Endowment Investments		4,897,826		2,552,119		
Contributions Receivable, net of current portion		777,667		474,550		
Right-of-Use Asset - Operating Lease		345,446		483,625		
Property and Equipment, net		26,280		26,341		
Total assets	\$	8,307,874	\$	5,082,907		
LIABILITIES AND NET ASSETS						
Current Liabilities						
Accounts payable	\$	84,375	\$	145,811		
Accrued payroll and related liabilities		313,891		89,879		
Operating lease liabilities		165,132		106,888		
Total current liabilities		563,398		342,578		
Operating Lease Liabilities, less current portion		257,664		422,796		
Total liabilities		821,062		765,374		
Net Assets						
Without donor restrictions		5,313,588		2,504,147		
With donor restrictions		2,173,224		1,813,386		
Total net assets		7,486,812		4,317,533		
Total liabilities and net assets	\$	8,307,874	\$	5,082,907		

STATEMENTS OF ACTIVITIES For the Years Ended December 31, 2024 and 2023

				2024		2023						
				ith Donor	_		hout Donor		Vith Donor			
	R	estrictions	Re	estrictions	 Total	R	estrictions	R	lestrictions		Total	
Support and Revenue												
Contributions	\$	5,040,513	\$	1,890,397	\$ 6,930,910	\$	2,030,398	\$	701,950	\$	2,732,348	
Special events revenue		657,794		-	657,794		416,184		-		416,184	
Special events - direct benefit to donors		(619,310)		-	(619,310)		(575,223)		-		(575,223)	
Other income		49,048		-	49,048		28,602		-		28,602	
Net assets released from restrictions		1,530,559		(1,530,559)			1,537,585		(1,537,585)			
Total support and revenue	6,658,604			359,838	7,018,442		3,437,546		(835,635)		2,601,911	
Expenses												
Program services		2,599,477		-	2,599,477		3,033,761		-		3,033,761	
Management and general		760,072		-	760,072		619,131		-		619,131	
Fundraising		654,607		-	654,607		680,145		-		680,145	
Total expenses		4,014,156			4,014,156		4,333,037				4,333,037	
Change in net assets before												
investment return		2,644,448		359,838	3,004,286		(895,491)		(835,635)		(1,731,126)	
Investment Return		164,993			 164,993		320,588		-		320,588	
Change in net assets		2,809,441		359,838	3,169,279		(574,903)		(835,635)		(1,410,538)	
Net Assets, beginning of year		2,504,147		1,813,386	4,317,533		3,079,050		2,649,021		5,728,071	
Net Assets, end of year	\$	5,313,588	\$	2,173,224	\$ 7,486,812	\$	2,504,147	\$	1,813,386	\$	4,317,533	

STATEMENTS OF FUNCTIONAL EXPENSES For the Years Ended December 31, 2024 and 2023

		20	24				2023							
	Program Services	nagement d General	Fu	ndraising	Total		Program Services			nagement d General	Fu	ındraising		Total
Salaries, benefits, and taxes	\$ 1,873,346	\$ 554,318	\$	466,466	\$	2,894,130	\$	2,111,894	\$	347,411	\$	464,307	\$	2,923,612
Event rooms, meals and other	132,245	-		619,310		751,555		307,224		-		575,223		882,447
Advertising and promotion	276,897	-		-		276,897		237,563		-		-		237,563
Occupancy	118,782	14,848		14,848		148,478		113,443		14,180		14,180		141,803
Miscellaneous	32,997	35,173		55,348		123,518		43,052		95,603		38,433		177,088
Printing and postage	37,443	647		78,239		116,329		29,264		856		115,206		145,326
Bad debt expense	-	90,940		-		90,940		-		71,700		-		71,700
Professional fees	12,269	51,841		16,737		80,847		13,176		74,596		12,622		100,394
Office expense	46,051	4,395		6,979		57,425		58,746		6,774		10,014		75,534
Travel	45,577	-		7,170		52,747		88,211		-		16,009		104,220
Insurance	7,000	7,000		7,000		21,000		6,648		6,648		6,648		19,944
Grants	10,500	-		=		10,500		15,000		-		-		15,000
Depreciation and amortization	6,370	 910		1,820		9,100		9,540		1,363		2,726		13,629
Total expenses	2,599,477	760,072		1,273,917		4,633,466		3,033,761		619,131		1,255,368		4,908,260
Less: Special events- direct														
benefit to donors		 		(619,310)		(619,310)						(575,223)		(575,223)
	\$ 2,599,477	\$ 760,072	\$	654,607	\$	4,014,156	\$	3,033,761	\$	619,131	\$	680,145	\$	4,333,037

STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2024 and 2023

	 2024	 2023
Cash Flows from Operating Activities		
Cash received from		
Donors	\$ 7,228,866	\$ 3,984,167
Interest and others	137,257	73,678
Cash paid to		
Personnel and related	(2,670,118)	(2,923,612)
Suppliers and others	 (1,689,141)	(1,908,067)
Net cash flows from operating activities	3,006,864	(773,834)
Cash Flows from Investing Activities		
Purchases of investments	(3,218,923)	(64,320)
Proceeds from sale of investments	950,000	-
Purchase of property and equipment	 (9,039)	(37,929)
Net cash flows from investing activities	(2,277,962)	(102,249)
Cash Flows from Financing Activity		
Endowment contributions	 10,000	 5,500
Net change in cash and cash equivalents	738,902	(870,583)
Cash and Cash Equivalents, beginning of the year	 217,247	1,087,830
Cash and Cash Equivalents, end of the year	\$ 956,149	\$ 217,247

NOTES TO FINANCIAL STATEMENTS

Note 1 – Organization and Summary of Significant Accounting Policies

Organization

Washington Policy Center (the Center) is an independent Washington State 501(c)(3) non-profit organization that promotes free-market solutions to state and local issues through research and education. The Center serves citizens, policymakers, and the media in Washington through media outreach, publications, a young professionals' group, conferences, and forums on both national and local issues. The Center has eight research centers focused on agriculture policy, education reform, environmental policy, health care policy, government reform, small business growth, transportation policy, and worker rights. Most of these research centers have their own full-time director to focus on their respective policy areas.

The Center has a staff of 23 and an annual budget of approximately \$5.2 million, making it one of the largest state-based think tanks in the country. The Center has a presence across the state with staff in Seattle, Cle Elum, Vancouver, Moses Lake, Yakima, and Spokane.

The Center is on sound financial footing as well. In 2012, the Center launched its highly successful Pillar Society Initiative, which enlists the Center's supporters in three-year philanthropic pledges ranging from \$5,000 to \$100,000+ annually. This sustained foundation for giving also provides the Center's most loyal donors with a fair and transparent array of engagement opportunities, benefits, and recognition they can expect each year. Contributions from Pillar Society members totaled \$2,093,500 and \$1,160,200 during the years ended December 31, 2024 and 2023, respectively. Through December 31, 2024, the Pillar Society Initiative has raised more than \$19 million from well over 300 households and organizations. Overall, 95 percent of the Center's support and revenue come from sources within Washington State.

2024 was a year of change for the Center. With finances not trending the way the Center's board expected in the latter part of 2023 and early 2024, the Center made a change with its President & CEO and placed Steven Hatting in this role. The Center has already seen these financial trends begin to rebound, but in the interim, the Center transferred money from its long-term reserve to meet operating expenses. The total transferred in 2024 was \$950,000. At the same time, the Center received the largest gift in its history, a \$3.5 million bequest. The Center's board placed most of the bequest in our long-term reserve to provide a solid foundation for the Center's future.

Financial Statement Presentation

The Center reports information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

Net assets without donor restrictions are available without restriction for support of the Center's operations. The Center has designated \$4,781,515 and \$2,445,808 of net assets without donor restrictions at December 31, 2024 and 2023, respectively, for program enhancement (a quasi-endowment, see Note 5).

Some net assets with donor restrictions are temporary in nature and consist of unexpended contributions restricted for particular purposes or future time periods. Other net assets have perpetual donor restrictions, where the principal of the contributions is restricted in perpetuity and the income from which is utilized for the purposes specified by the donors. Net assets with temporary donor restrictions are transferred to net assets without donor restrictions as expenditures are incurred for the restricted programs or as the time restrictions are met.

NOTES TO FINANCIAL STATEMENTS

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Expirations of restrictions on net assets (the donor-stipulated purpose has been fulfilled or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Contributions and investment gains are reported as without donor restrictions if donor restrictions are met in the year the contribution or the investment gain is earned.

Net assets with donor restrictions are as follows at December 31:

	 2024	2023		
Net Assets with Time and Purpose Restrictions				
Time restricted	\$ 1,891,913	\$	1,487,075	
Young Professionals	 165,000		220,000	
	2,056,913		1,707,075	
Net Assets with Perpetual Endowment Restrictions				
General endowment	 116,311		106,311	
	\$ 2,173,224	\$	1,813,386	

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Center considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents (unless those funds are held for long-term purposes and classified as investments). The Center holds cash and cash equivalents in excess of federally insured limits. The Center has not experienced any losses in these accounts, and management does not believe it is exposed to any significant credit risk.

Contributions Receivable

Contributions receivable consist of pledges from various entities, but not yet received. Short-term contributions are recorded at net realizable value. Long-term contributions receivable are recognized at fair value (at the time of donation) and are measured at the present value of their expected cash flow. In arriving at fair value, management considers discounting these contributions using an estimated risk-adjusted discount rate and an allowance for doubtful accounts. Management has determined that a discount and allowance for doubtful accounts was not necessary at December 31, 2024 and 2023.

NOTES TO FINANCIAL STATEMENTS

Contributions receivable consist of the following and are included in the statements of financial position as follows at December 31:

	2024	2023	
Contributions receivable in less than one year (current) Contributions receivable in one to five years (noncurrent)	\$ 1,279,246 777,667	\$ 1,232,525 474,550	
	\$ 2,056,913	\$ 1,707,075	

At December 31, 2024 and 2023, 10% and 13% of contributions receivable were due from one donor, respectively.

Fair Value Measurements

Fair value is a market-based measurement determined based on assumptions that market participants would use in pricing an asset or liability. There are three levels that prioritize the inputs used in measuring fair value as follows:

- Level 1: Observable market inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: Observable market inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3: Unobservable market inputs where there is little or no market data, which require the reporting entity to develop its own assumptions.

An asset's or liability's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Investments

The Center records its investments in marketable securities at their fair values in the statements of financial position. The fair value of investments was determined using Level 1 observable market inputs, within the fair value hierarchy, consisting of quoted prices in active markets (such as national exchanges) for identical assets. Certain cash and cash equivalents are classified as investments based on their inclusion in investment portfolios. Investments are classified as long-term assets, as they are held for the endowment (see Note 5 for further discussion).

Investments consist of the following at December 31:

	 2024	 2023
Cash and cash equivalents	\$ 109,428	\$ 533,009
Equity mutual funds	3,585,175	1,522,970
Bond mutual funds	 1,203,223	 496,140
	\$ 4,897,826	\$ 2,552,119

NOTES TO FINANCIAL STATEMENTS

Investment return is reported on the statement of activities and consists of interest and dividend income, realized and unrealized gains and losses, less external investment expenses.

Leases

The Center determines if an arrangement is a lease at inception. Operating leases are included in ROU assets and operating lease liabilities in the statements of financial position.

ROU assets represent the Center's right to use an underlying asset for the lease term and lease obligations represent the Center's obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the commencement date, based on the present value of lease payments over the lease term. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Center will exercise that option. Lease expense for operating lease payments is recognized on a straight-line basis over the lease term.

The Center has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as right of use assets or lease obligations on the statements of financial position. Management has determined that any discount rate used for computing the present value of lease liabilities would be immaterial and as such is not included in these financial statements.

Property and Equipment

Property and equipment are stated at cost, or fair value if donated. All purchases greater than \$500 with a useful life of three years or longer are capitalized. Depreciation and amortization is computed using the straight-line method over the estimated useful lives of the assets. Computers and equipment are depreciated over five to ten years, and software is amortized over three years.

Property and equipment are as follows at December 31:

	2024	 2023
Computers and equipment Less: accumulated depreciation and amortization	\$ 81,201 (54,921)	\$ 76,525 (50,184)
	\$ 26,280	\$ 26,341

2024

2022

Revenue Recognition

Contributions (including those received through special events) are recorded when unconditionally pledged as without donor restrictions and with donor restrictions, depending on the existence and/or nature of any donor restrictions.

During the year-ended December 31, 2024, 49% of total support and revenue was received from one donor. There was no similar concentration for the year ended December 31, 2023.

NOTES TO FINANCIAL STATEMENTS

Functional Allocation of Expenses

The costs of providing the various programs and other activities of the Center have been summarized on a functional basis in the statements of activities and functional expenses. Certain expenses are attributed to more than one program or supporting function. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on an estimate of personnel time and usage for the related activities. The majority of expenses are allocated based on payroll costs, which are tracked using time and effort reporting by employees. Event rooms, meals and other, miscellaneous, printing and postage, occupancy and other are allocated based on time and effort.

Advertising and Promotion

The Center uses advertising to promote its programs among the audiences it serves and its fundraising events. Advertising and promotion costs are expensed as incurred. Advertising and promotion expense for the years ended December 31, 2024 and 2023 totaled \$276,897 and \$237,563, respectively.

Income Taxes

The Internal Revenue Service has determined that the Center is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). As such, it is subject to income taxes only on unrelated business income. During the years ended December 31, 2024 and 2023, the Center had no unrelated business income and, accordingly, no provision for federal income taxes has been reported in the accompanying financial statements.

Reclassifications

Certain prior year balances have been reclassified in order to conform to the current year presentation.

Subsequent Events

The Center has evaluated subsequent events through the date these financial statements were available to be issued, which was June 20, 2025.

Note 2 – Liquidity and Availability of Resources

The Center regularly monitors its current and future needs for operations to ensure it has sufficient funds on hand to cover its operating expenses. In addition to financial assets disclosed below, the Center has an unsecured line-of-credit in the amount of \$200,000, which it could draw upon in the event of an unanticipated liquidity need. There was no outstanding balance or any draws/repayments on this line of credit as of and for the years ended December 31, 2024 and 2023.

The Center intends to invest cash in excess of anticipated needs for one year in its board-designated endowment fund to increase investment yields.

NOTES TO FINANCIAL STATEMENTS

The following table reflects the Center's financial assets as of December 31, 2024 and 2023, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of contractual restrictions with donors or internal board designations. Amounts not available include board-designated funds that are intended to fund special board initiatives not considered in the annual operating budget. In the event the need arises to utilize the board-designated funds for liquidity purposes, the reserves could be drawn upon through board resolution.

	2024		2023
Financial Assets:			 _
Cash and cash equivalents	\$	956,149	\$ 217,247
Contributions receivable		2,056,913	1,707,075
Investments		4,897,826	 2,552,119
		7,910,888	4,476,441
Amounts Not Available to be Used Within One Year:			
Contributions receivable not collectible within the			
next year		(777,667)	(474,550)
Net assets with board designations		(4,781,515)	(2,445,808)
Net assets with donor restrictions		(281,311)	 (326,311)
	\$	2,070,395	\$ 1,229,772

Note 3 – Related Party Transactions

Through May 2023, the Center leased its primary office space in Seattle from a company owned by a board member under a month-to-month agreement. Total expense incurred under the lease was \$62,848 during the year ending December 31, 2023.

Board members made contributions to the Center of \$229,200 and \$290,432 during the years ended December 31, 2024 and 2023, respectively. At December 31, 2024 and 2023, contributions receivable from board members were \$223,500 and \$277,000, respectively.

Note 4 – Lease Obligation

In September 2023, the Organization entered into a lease agreement for office space in Seattle, Washington, expiring in June 2027. This lease provides for annual increases in future minimum monthly rental payments and requires the Organization to pay a proportionate share of operating costs.

The Organization has recognized an ROU asset and corresponding operating lease liability, representing the discounted payments required under the lease through maturity. ROU assets obtained in exchange for new operating lease liabilities totaled \$529,684 during the year ended December 31, 2023.

Operating lease costs under this lease totaled \$138,178 and \$46,059 for the years ended December 31, 2024 and 2023, respectively, and are included within occupancy in the statements of functional expenses. Operating cash flows under this lease was \$106,888 during the year ended December 31, 2024. There were no operating cash flows under this lease in the year ended December 31, 2023.

NOTES TO FINANCIAL STATEMENTS

A maturity analysis of annual undiscounted cash flows for lease liabilities as of December 31, 2024, is as follows for the years ending December 31:

2025		\$ 165,132
2026		170,076
2027	_	87,588
	_	\$ 422,796

Operating lease liabilities are presented in the statements of financial position as follows at December 31:

	 2024	2023
Operating lease liability (a current liability)	\$ 165,132	\$ 106,888
Operating lease liability, less current portion	 257,664	422,796
	\$ 422,796	\$ 529,684

Note 5 – Endowment

The Center's endowment includes one individual perpetual fund for the purpose of providing general support as well as funds designated by the Board of Directors to function as endowments (quasi-endowments). As required by accounting principles generally accepted in the United States, net assets associated with endowment funds, including quasi-endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors of the Center has interpreted the State of Washington Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Center classifies as net assets with perpetual donor restrictions as (a) the original value of gifts donated to the perpetual endowment, plus (b) the original value of subsequent gifts to the perpetual endowment and accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with perpetual donor restrictions is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Center in a manner consistent with the standard of prudence prescribed by UPMIFA.

NOTES TO FINANCIAL STATEMENTS

In accordance with UPMIFA, the Center considers the following factors in deciding to appropriate or accumulate donor-restricted funds:

- The duration and preservation of the endowment fund
- The purposes of the Center and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation or deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Center
- The investment policies of the Center

Changes in endowment net assets are as follows for the years ended December 31:

	2024							
	With Donor Restrictions							
	Wit	hout Donor	Unapp	Unappropriated				
	Restrictions		Earnings		Perpetual		Total	
Endowment net assets, beginning of year	\$	2,445,808	\$	-	\$	106,311	\$	2,552,119
Investment return		154,498		-		-		154,498
Contributions received		2,181,209		-		10,000		2,191,209
Endowment net assets,								
end of year	\$	4,781,515	\$	-	\$	116,311	\$	4,897,826
	2023							
	Without Donor Restrictions		With Donor Restrictions					
			Unappropriated Earnings		Perpetual		Total	
Endowment net assets, beginning of year	\$	2,111,476	\$	<u> </u>	\$	100,811	\$	2,212,287
Investment return	*	334,332	4	-	•	-	*	334,332
Contributions received		-		-		5,500		5,500
Endowment net assets,								
end of year	\$	2,445,808	\$	-	\$	106,311	\$	2,552,119

NOTES TO FINANCIAL STATEMENTS

Return Objectives and Risk Parameters

The Center has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Center must hold in perpetuity or for a donor-specified period, as well as quasi-endowment funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to protect principal while maximizing returns within parameters of reasonable and prudent risk. The Center's goal is to manage the funds to provide a total return over a five-year rolling period exceeding the Consumer Price Index plus administrative costs. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Center relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Center targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Center makes available for spending an amount equal to the sum of the assumed long-term future net investment returns minus the sum of the assumed long-term rate of inflation plus net of investment fees. The Center shall annually analyze the spending guideline in light of various factors to determine the actual amount to be distributed.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires the Center to retain as a fund of perpetual duration. There were no deficiencies of this nature at December 31, 2024 or 2023.